2015 Hospital/Nursing Home
Annual Cost Report
Briefing & Workshop

Monday, April 11, 2016
Terry Hills Golf Club
5122 Clinton Street
Batavia, NY 14020
585-343-0642
For Directions See Below

Who Should Attend:
Hospital CFO’s, Controllers, Reimbursement Managers, and any other key individuals involved in Cost Report preparation and review.

Learning Objective:
Participants in the morning Acute Care session will learn about cost report changes for the 2552-10 and NYS ICR, software upgrades, appropriate reporting requirements and techniques, reimbursement impacts and administrative processing requirements. Participants in the afternoon Long Term Care session will learn about cost reporting for the Nursing Home 2540 and RHCF-2 and RHCF-4.

Dress Code: Business Casual
Program Agenda:

8:30 am – 9:00 am Registration/Hot Breakfast Buffet

9:00am – 10:30am
KPMG Presentation (Session #1): Don Fry and Joe Sellars, KPMG, will discuss the 2552-10 Transmittal #8 changes, demonstration of some of the new software enhancements, ICR Changes and this year’s filing deadlines and requirements.

NYSDOH Presentation (Session #2): Representatives of the NYSDOH will join the session via speakerphone to discuss ICR Changes, current issues and data requirements.

10:30am – 10:45 am BREAK

10:45am – 12:00 pm Medicare Portion: Representatives of National Government Services will discuss Medicare Cost Report filing requirements, and various other current Medicare topics.

12:00 pm – 1:00 pm LUNCH

1:00 pm – 2:15 pm.
Long Term Care (Session #1): Steve Holt, John Kropski & John Peterson of Freed Maxick will discuss Medicare 2540 and Medicaid RHCF-2 and RHCF-4 cost report changes, filing requirements and those schedules/exhibits that are most important in terms of their impact on Medicaid Rates.

2:15 pm – 2:30 pm BREAK

2:30 pm – 4:00 pm
Long Term Care (Session #2): Steve Holt, John Kropski & John Peterson of Freed Maxick will discuss Appeal issues, special reimbursement situations and an update on current reimbursement issues.
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Member Non-Member Full-Time Student
Registration Fee: $45 $60 $0

Registration must be received by April 4, 2016

CHECKS PAYABLE TO: HFMA TREASURER

Registration should be made electronically through the Rochester HFMA Website. Use the following link to complete your registration:

http://rochesterhfma.org/meetinginfo.php?id=29&ts=1456690727

The link will direct you to the Rochester HFMA Website. To enter the website select "continue as guest". Complete all contact information, and for payment you may either pay on-line by credit card, or if you prefer, by check, made payable to "HFMA Treasurer". You may bring the check with you to the Seminar, or you may mail it to the following address:

Joseph D. Romano
Reimbursement Manager
67 Brantley Court
Getzville, NY 14068
**Speaker Biographies**

**Donald Fry, Director, KPMG, LLP Risk Advisory Services, Western Area**
Don is a Director in KPMG LLP's Western area Risk Advisory Services practice in the Los Angeles office. Don is an active member of the Southern California Chapter of the Healthcare Financial Management Association. His work within HFMA includes participation in the government programs committee.

**Joseph Sellars, Director, KPMG, LLP Risk Advisory Services, Jacksonville Office**
Joe is a Director in KPMG LLP’s Southeast Risk Advisory Services practice in the Jacksonville office. He is an active member of the Florida Chapter of the Healthcare Financial Management Association. His work within HFMA includes serving as President of the Florida Chapter during 1997-98 and extensive committee participation.

Both Don and Joe have over 30 years of experience in healthcare finance, specializing in the development of microcomputer-based healthcare financial management software tools. Don and Joe's responsibilities include developing customized software applications and supporting firm-wide products and services, many of which require processing of high-volume client data. They jointly are responsible for KPMG's nationally recognized Compu-Max cost reporting systems nationally, providing quality software solutions to Fiscal Intermediaries, hospitals, skilled nursing facilities, and many other healthcare providers. Both have been part of the New York ICR software development team since the inception of automation of the cost and compliance reports for Medicare and the NY Department of Health in 1990.

Don and Joe have spoken to our NY HFMA chapters for many years on the current Medicare and NYSICR cost reporting form changes and requirements.

**Christine Chamberlain**
Christine Chamberlain is a Lead in the Audit & Reimbursement (A&R) department at National Government Services, Inc. (NGS). She graduated from Le Moyne College with an Integral Honors Degree and a B.S. in Accounting. She has been with Medicare since August 2000. Her responsibilities include overseeing Medicare cost report receipt, tentative settlements, interim rate setting and other reimbursement related issues. Christine is a member of the HFMA Central New York Chapter.

**Kelly Foster**
Kelly has worked in the Medicare field for 11 years. Her experience entails completing all types of desk reviews and the final settlement of these reviews. Kelly also plans, directs, & controls provider audits. Other responsibilities include interim rate reviews, tentative cost report reviews, and cost report wage index reviews. She also oversees the work of lower level associates as well as mentor associates to increase their Medicare knowledge.
Kelly graduated with a BS in Finance with a minor in Philosophy from Bentley College in Waltham, MA. Other positions held prior to Medicare include a Pricing Analyst at State Street Corp in Boston, MA and a Lease Administrator for Pyramid Management Co. in Syracuse, NY.
Stephen D. Holt, CPA is a Director in Freed Maxick’s Healthcare Consulting Practice. Steve joined the Firm in 1988. His primary responsibilities involve overseeing audit, consulting, and cost report functions for nursing home engagements.
Steve advises the nursing home clients in a variety of areas. He has also represented many of his clients in matters before both the New York State Department of Health and Medicare intermediaries. He provides services to his client base which include proprietary and not-for-profit nursing homes, continuing care retirement communities, Programs for the All-Inclusive Care of the Elderly (PACE), assisted living facilities, independent living facilities, and adult day healthcare programs.
Steve also oversees and often assists in the completion of the assignments performed by the Healthcare Financing Division of the Firm’s Specialized Services for Commercial Lenders Group. Assignments have included performing due diligence reviews of SEC companies throughout the country in both the long-term and acute care industries.

John Kropski, CPA is a Director in Freed Maxick’s Healthcare Practice. John is responsible for leading the supervision and delivery of comprehensive professional services delivered to healthcare service providers. Over the past 28 years he has experience working with acute care, long-term care, home health care, behavioral health, and physician providers performing a wide variety of assurance and advisory engagements. John uses a specific practical business improvement methodology to collaboratively help clients assess current performance, determine where they want to be, and how to implement accountable action plans towards achieving goals. This is a time of significant change for many providers due to federal, state, and commercial payer driven initiatives. John is an accredited facilitator on strategy, innovation, new program development, and continuous profit improvement. He often presents to groups and boards as well as performing one-on-one sessions with client leadership and staff.
John is also a subject matter expert on post acute/continuing care business operations He consults on Medicare/Medicaid regulations, negotiations with managed care companies, development of financial proformas and business plans, due diligence examinations related to the acquisition of health care entities, and preparation of certificate of need applications for new or expanded services.

John E. Peterson, CPA, is a Principal in the Healthcare Consulting Practice of Freed Maxick. John joined the Firm in 1994 after working for a local financial institution.
John is responsible for the overall planning, supervision and completion of client engagements. He focuses on audits and consulting engagements within the healthcare industry with a concentration on skilled nursing homes and hospitals.
He is responsible for both the preparation and review of annual Medicare and Medicaid cost reports, and has been involved with completing base year audits and associated cost reports for skilled nursing facilities. John’s responsibilities include in-depth reviews and compliance testing of internal accounting control systems, and developing recommendations for suggested improvements to internal controls. He has prepared financial statements in various industry formats including consolidations and has coordinated and reviewed work performed by internal auditors, provided assistance in preparing annual budgets, and has prepared audit findings for presentation to the Board of Directors, audit and finance committees and management. In addition, John is involved with supervising and training of audit staff.
Driving Directions

From the West (Buffalo area):

Take the Thruway I-90 to the RT-98 exit- EXIT 48- BATAVIA
Turn LEFT onto Rt-98 South
Turn LEFT at 2nd light on to Rt 33 East
Go 1 mile and continue left onto Rt 33 East
Terry Hills is 1.5 miles on the right

From the East (Rochester area):

Take 490 West to exit 2
Bear right onto Rt 33 West
Continue on Rt 33 West for 11 miles
Terry Hills is just before Batavia on the left
The Western New York Chapter of HFMA is pleased to recognize, and wishes to express its sincere appreciation to those who support our educational programs throughout the year—our valued Sponsors!
The Rochester Regional Chapter of HFMA wishes to recognize and express its sincere appreciation to the following sponsors who generously support the Chapter and our educational programs:

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