



Winter 2015

Special points of interest:

- **Paul Sweet Tribute**
- **Regional Front**
- **CHFP Exam Changes**
- **Founders Awards**
- **New Members**
- **Did You Know?**
- **Upcoming Events**

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President's Message

Happy New Year!

This issue of Fine Print is dedicated to the memory of Paul Sweet, who passed away unexpectedly New Year's Eve. Paul was Senior Vice President of the Western New York Healthcare Association (WNYHA), a position he held for over twenty years. This issue includes a number of tributes to Paul from his many friends and colleagues. It also includes pictures of Paul through his years with the WNYHA and his involvement with the WNY Chapter of HFMA.

Prior to joining the WNYHA, Paul served as Chief Financial Officer at Mount St. Mary's Hospital, Children's Hospital and Bry-Lin Hospital. As the tributes will attest, Paul has been a valued member of the WNY Healthcare community, especially due to his contributions as the financial representative of the WNYHA and his involvement with HFMA.

I have known Paul since I joined the WNY Chapter when I initially moved to the Buffalo area in 1988. My relationship with him grew when I became active as a chapter leader in the mid-1990's. Therefore, my comments will mostly pertain to Paul's HFMA activities and the many contributions that he has given to the chapter.

HFMA Contributions

Paul was the representative from the WNYHA. The chapter bylaws specify the role of the association with the chapter. Paul's involvement with HFMA began when he was the CFO of the various organizations mentioned above and continued as the representative of the WNYHA. He was a member of HFMA since 1973, over 41 years. His many accomplishments with HFMA included serving as the President of the chapter from 1980-1981 and being voted Member of the Year for 2003-2004. He was also the Chapter Liaison Representative (now Regional Executive) of Region 2 of HFMA from 1982-1983. He was awarded the Founders Medal of Honor for 1990. He and John Ormond were the initial recipients of this prestigious award for the WNY chapter. At the 50th anniversary celebration of the chapter held in October 2011, a special achievement award was given to Paul for his many years of service to HFMA. The following was written: "Paul has been the backbone of our group for many years and a friend to all. We applaud his many contributions to our chapter and for his continued advocacy to healthcare in Western New York."

Paul could always be counted upon to help the chapter leader-

ship when called upon. His many contributions included: Co-chairing the Reimbursement Committee; representing the WNYHA for the annual Nominations Committee; conducting the swearing in ceremonies for the annual installation of officers and board of directors; serving as a member of various committees as needed, most recently being a valued member of the Education



Robert Levesque
2014-2015
WNY Chapter President

Committee; Coordinating the annual HANYS Federal and State Financial Update; and often taking care of the program logistics, such as setting up the required equipment. I'm certain that there were many other areas of Paul's involvement.

Personal Tribute

My relationship with Paul intensified when he joined the WNYHA especially since I was the CFO of Lockport Memorial Hospital

(now part of Eastern Niagara Health System). Paul succeeded Howard Barth, who was also a former President of the chapter before joining the WNYHA. Howard and Paul had very different personalities. Howard was more outgoing while Paul was soft spoken, more conservative and low key, which took me awhile to get used to. However, Paul did have quite a sense of humor and was known to be somewhat "goofy" at times. I remember that his voice mail greeting initially started as follows: "greetings and salutations" followed by the usual commentary. Later on, he changed it to simply "Paul W. Sweet" with emphasis and no additional comments.

When I became a board member and later on an officer of the chapter, Paul became my good friend and mentor. I probably would not have accepted an officer position without Paul's encouragement. This was especially true when I returned to Western New York in 2006 after spending seven years in Alabama. Of anyone in chapter leadership, he was the one that came forward whenever I needed guidance and advice. For this, I am truly grateful.

Paul enjoyed playing golf and skiing. He was a long time member of the Orchard Park Country Club. When he joined the WNYHA, one of his duties was to coordinate the annual Golf Outing following the annual meeting of the members of the Healthcare Association. This was prior to the Association merging with HANYS. It was usually held in June and followed the morning meeting and luncheon. I'm sure that there are many stories regarding the various golf outings that Paul participated in. I had the privilege of playing golf with Paul on occasion and he was always the

gentleman despite our obvious differences in capability.

In closing, Paul Sweet will be missed by his many friends and colleagues. For me, he was a TRUE FRIEND that I could always count on. Although mostly through our profession, I feel that we had a close and special relationship. I think of him often and I miss him. Greetings and Salutations, my friend!



LEADING *the* CHANGE

 hfma 2014 - 2015

"Please take advantage of the many benefits available to our membership. Also, feel free to contact me at blevesque2@verizon.net or a member of our leadership team using their contact information on our web site <http://hfmawny.org/>"

Bob Levesque

Chapter President

ON PAUL SWEET:

We at the Western New York Healthcare Association stand in unanimous mourning with the many family, friends, and colleagues at the sudden and unexpected loss of our Senior Vice President, Paul Sweet, after he suffered a stroke on New Year's Eve.

What Paul brought to his job—indeed, to his life—was a passion for thoroughness and goodness that I have never seen paralleled. His knowledge, his expertise, his experience and his insight wove a fabric of professionalism that made him, for so many, a consummate source of healthcare finance information and insight. He was constantly available to nurture those in the field of healthcare finance as well, and did not hesitate to take the time to assist anyone at any time who called on his expertise in the area.

However, more important than his professional attributes are the personal attributes of the man. As someone who had the honor of lunching with Paul nearly every day for the past seven years, I was able to watch as he peeled back his professional exterior to reveal his personal side.

Never one to boast of what he did for others, I learned—almost accidentally—of how he selflessly cared for an elderly neighbor for years...how he power-cleaned another elderly neighbor's siding every year...how he gave a legally blind neighbor rides to work every day...among dozens of other unselfish acts I could mention.

When he spoke of his family, his eyes glistened with pride and love. And when he spoke of his granddaughters, they lit up like a sparkler on the Fourth of July. He loved to tell stories of their accomplishments along with the times he and his wife enjoyed taking them to the beach, to the pool, to museums, or out to eat. Most recently, he glowed when describing how they had worked with him over Thanksgiving, building a fort with the massive November snow.

He never stopped learning, never stopped trying to improve the financial situation of our members, never stopped digging for that extra morsel of information or advice that might help hospitals squeeze an extra dollar out of reimbursements.

With me, he visited lawmakers and boiled complex healthcare finance into digestible morsels for them and for those not familiar with the jargon and nuances of the system. When Paul Sweet spoke finance, everyone listened. We at the Association have been blessed and Paul continually benefitted our members with his critical knowledge and insight in the world of finance. It is a legacy which we will continue in Paul's excellent tradition with the knowledge base he has built up in our healthcare finance community.

I always kidded Paul that I couldn't anger him, because he could make me look foolish by giving me some made-up healthcare financial mumbo-jumbo to use in my legislative or media visits. Especially in my early years at WNYHA, I wouldn't have known the difference. He never did.

What amazed me most was his ubiquitous presence in Western New York healthcare circles. No matter where we went, whether on a member visit or legislator visit to Albany or elsewhere, someone would walk up to him, embrace him, and thank him for his influence on their careers. If it happened once, it truly happened 100 times.

ON PAUL SWEET Continued:

Certainly, Paul Sweet influenced my professional career. But he did much more than that...he profoundly changed how I look at life. The word "calculated" has negative connotations that it does not deserve. When I say Paul Sweet lived a "calculated" life, I mean he measured his words, his actions, and indeed, his life, as to how he could improve the situations, the environment and the people around him. In that way, he was incredibly calculating.

Every day, I would walk into his office and say, "Mr. Sweet!"

Invariably, he would reply, "Yes, I am!"

Yes, you were. Sweet, compassionate and selfless.

Rest in peace, my friend. Rest in peace.

John Bartimole

President

Western New York Healthcare Association



Paul Sweet and I worked together for many years. Initially we were together at Children's Hospital, then at the Western NY Healthcare Association. Paul took great pleasure in providing any assistance he could to WNY-HA members. His leadership was exceptional, not just in financial matters, health policy, and reimbursement, but also in managing association operations, budgeting, etc. Any success I had at the association had much to do with Mr. Sweet. As we all know, he loved golf and the poor guy played with me for my first round of golf, a 5 1/2 hour round. I shot 136. He laughed all the way around the 18 holes. What patience he had! Paul was very much a family man and a good friend to many. To me, Paul was not just a colleague, but a true friend. His memory and sense of humor will be remembered by all of us for the rest of our lives.

Bill Pike

Former President, Western New York Healthcare Association

From Carrie Frank, VP Quality and Healthcare Informatics, Excellus Health Plan

I worked at Children's Hospital as the Budget Coordinator when Paul Sweet was the VP of Finance there. As someone just starting out in my career, meeting with the VP of Finance was exciting, but also intimidating - but once I met Paul the fear went away. His easy style and the respect he showed everyone, treating staff

with the same quiet courtesy as he did board members or elected officials is something I have tried to emulate throughout my career. Paul gave me the first opportunity to attend a Board of Directors meeting and his expertise in presenting information while educating his audience on the finer points of healthcare finance is something that he excelled at his entire career. His impact will live on in WNY healthcare in the many of us he touched and influenced.

Paul never asked for much, but freely gave of his time and expertise. He could be exceedingly patient and would take time to explain the inner workings of healthcare finance and the systems he understood so well to anyone who needed that assistance. He took calls from many of our local healthcare finance executives and always had an answer for whoever was on the line.

In the office, Paul was quick with a smile and a helping hand; for example, he would shovel and salt the front entranceway to our building each morning if needed—even after we sold our office building and became tenants. Paul was well-respected in our healthcare community, and rightfully so.

He enjoyed his friends and family and spoke with pride of his daughters, his wife and his granddaughters. He will be greatly missed.

Liz Urbanski Farrell
Executive Assistant
WNY Healthcare Association

I first met Paul way back in 1976, when he was CFO at Mount St. Mary's Hospital, ironically where I now work, and I was a rookie Medicare Auditor. Right from the start he treated me with kindness, consideration and respect.

Through the years he has become a confidant and mentor to me. More recently we became close friends as I was able attend the HANYS CFO Advisory Council meetings at his invitation. I am devastated by this news and I will miss him dearly. His absence leaves a big hole in Western NY Healthcare.

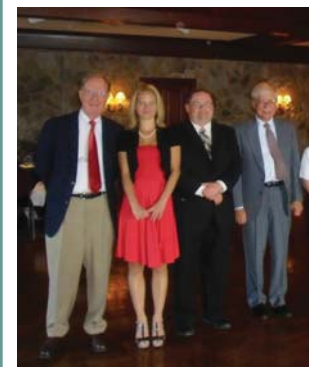
Russ Previte, FHFMA, CPA
Director Reimb & Budget
Mount St. Mary's Hospital

Paul was a true gentleman and a mentor to many of us in the healthcare field, as well as those in the WNY HFMA Chapter. He was heavily involved in the reimbursement area, co-chairing the Reimbursement Committee, setting up seminars, and insuring the hospitals were provided up-to-date information.

His knowledge and experience was vast, and enabled him to support us in our jobs and gave us a valuable resource when needed. His manner was such, that he treated everyone with respect.

I know I have lost a great mentor and colleague - he will be sorely missed.

Bruce K. Liebel, FHFMA
Director of Reimbursement
Erie County Medical Center



It is with a heavy heart to have lost a fellow healthcare colleague and friend that I have known for over 25 years. Paul was the conduit between the Western New York Healthcare Association and Healthcare Financial Management Association. One never knew what hat Paul was wearing, but he dedicated his career to helping others.

During the 1990's and into the new decade, with all the hospital reorganizations and mergers, the financial players in our institutions were always changing, but Paul was the rock to provide the necessary education and analytical information that we could all utilize.

Paul was either leading or co-leading many of the WNY HFMA committees. He made it his point to bring people together so they could learn the latest financial information whether it was reimbursement, billing and collections, admissions or contract negotiations.

Paul was instrumental on many financial implications for the providers in WNY. Most notably the annual Medicare Wage Index review and resubmission was a great success for the hospitals to achieve higher Medicare reimbursement rates.

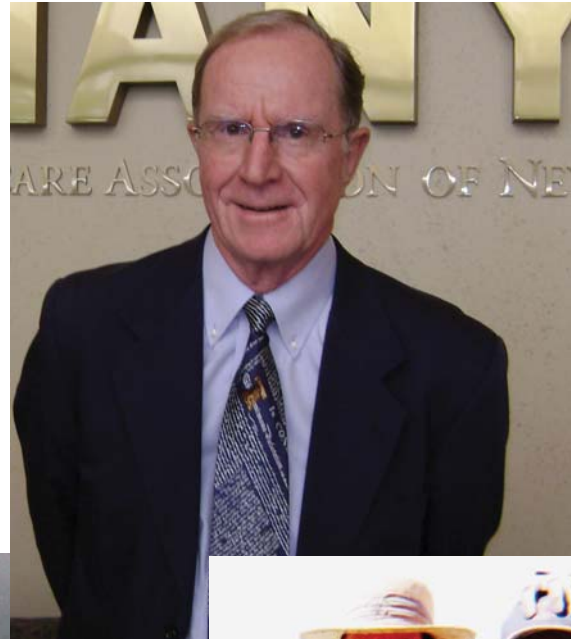
I can still recall the trips we made to State Fiscal Policy meetings in New York City. We were flying out early in the mornings to Newark airport then bused into Manhattan to participate in the meeting sessions focusing on state

reimbursement issues.

Paul touched so many lives as a result of his efforts and endeavors that will be missed deeply.

My prayers and condolences to his family.

John M. Cousins, FHFMA
SVP Healthcare Intelligence
Cit Healthcare





Rachel Davis and
Christopher Eckert

Announcing Founders Award Recipients for 2014

Each year at this time, eligible members are awarded a Founders Merit Award. The awards program recognizes members who have earned a certain amount of points by volunteering their time, ideas and energy to serve the healthcare industry, their profession, and one another. This is due to active participation in HFMA at the national, regional and/or chapter levels.

There are four Founders Awards. The first award is the **William G. Follmer Bronze Award** and is awarded after an individual has earned 25 member points. The next award is the **Robert H. Reeves Silver Award** and is awarded after earning a total of 50 member points. The third award is the **Frederick T. Muncie Gold Award** and is awarded after earning a total of 75 member points. These three awards are presented after reaching the required number of member points.

The fourth award is the **Founders Medal of Honor**. This award is conferred by nomination of the Chapter Board of Directors. This prestigious award recognizes an individual who has been actively involved in HFMA for at least three years after earning the Muncie Gold Award, has provided significant service at the chapter, regional and/or national level in at least two of those years, and remains a member in good standing. A chapter may nominate members for this award at any time during the year.

I am pleased to announce that there are four chapter members who have received these awards during the past year, one chapter member for each of the awards. The recipients are the following:

William G. Follmer Bronze Award: **Christopher Eckert,**

CPA, Senior Manager, Freed Maxick Healthcare

Chris is currently the President-Elect of the chapter and is also the Chair of the Educational Program Committee. He previously has served on the Board of Directors, as Co-Chair of the Membership Committee and Chapter Secretary. In recent years, he has also been one of the organizers of the annual Chapter Golf Outing.

Robert H. Reeves Silver Award: **Peggy McDonough, Director of Revenue Cycle, Mount St. Mary's Hospital**

Peggy has served on the Board of Directors and also as Co-chair of the Patient Access and Sponsorship Committees. She has also been an active participant on other committees.

Frederick T. Muncie Gold Award: **Rachel A. Davis, FHFMA, Manager, Revenue Analysis, Kaleida Health**

Rachel is currently the Davis Chapter Management System Contact. She previously served on the Board of Directors, as Chapter Treasurer, Founders Contact and Program Co-Chair.

Founders Medal of Honor: **Mary T. Mahaney, Claims PFS Supervisor, Kaleida Health**

Mary currently serves on the Board of Directors and as Assistant Treasurer. She is also a member of the Region 2 Webinar Committee. She previously served another term on the Board and as Membership Co-Chair and Program Co-Chair. She also has been an ANI Course Coordinator for the past two years.

The chapter is very fortunate to have members who have been and continue to be active participants

in HFMA. Our gratitude to those who have received one or more Founders Award in the past and to the most recent recipients of these awards. Our congratulations to all of them.

Robert P. Levesque
Chapter President

Chapter Officers

President:

Robert (Bob) Levesque

blevesque2@verizon.net

President-Elect:

Christopher Eckert

christopher.eckert@freedmaxick.com

Secretary:

Ryan Caster

ryan.caster@freedmaxick.com

Treasurer:

Paul Vinkle

pvinkle@elderwood.com

Director – Class of 2015

Steven Chizuk

schizuk@ecmc.edu

Jill Johnson

jjohnson@lumsdencpa.com

Jessica Landers

jlanders@enhs.org

Mary Mahaney

mmahaney@kaleidahealth.org

Director – Class of 2016

David Bonk *dbonk@toskicpa.com*

Tracy Gates *gatest@mhny.org*

Vanessa Hinderliter

vanessa.hinderliter@roswellpark.org

Joseph Romano

jromano@enhs.org

The Regional Front by Teresa Figueroa, CPA

Dear Colleagues:

Back from the most beautiful time of the year, Christmas, we have left behind the year 2014 with all its lessons, experiences and learning. We started this 2015 with optimism, confident that with the help of God Almighty and all our efforts, we will achieve our goals and our personal and professional aspirations.

In the last edition I commented about our successful "Region 2 Fall Institute". Subsequent to that, on November 8-9, 2014 I went to the Regional Executive Council Meeting in Oak Brook, Illinois. The main purpose of the annual meeting of the Regional Executives is to set the new goals and metrics for the next DCMS Year, in this case, 2015-16. After thorough discussion, the following goals and metrics were approved for 2015-2016 CBSC:

EDUCATION: Additional goal to address quality; no change to weight Goal: Lesser of 16.2 hours/member OR 0.5% growth.

Weight: 30 Points

PLUS

Goal: Report Education Evaluation statistics using the HFMA standardized evaluation tool for the top- three attended events

Weight: 0 Points

MEMBERSHIP: Goal was changed to include partial credit; no change to the weight

Goal: Equivalent of HFMA overall goal. Partial credit available as follows: Chapter achieves 99 % of goal –15 points Chapter achieves 98% of goal – 10 points

Weight: 20 points

MEMBER SATISFACTION: The council adjusted the goal to ease the burden on chapters based on information presented in the Correlation Analysis which reflected no difference in chapter growth between 50 and 71% satisfaction rates.

Goal: Lesser of 55 percent very or extremely satisfied OR 5 percentage point improvement over the prior year's score

Weight: 20 points

CERTIFICATION: For the current year as well as 2015 – 2016, the council added an alternate goal related to innovation for chapters. Chapters who do not believe they will meet the certification goal have the option to develop an innovation goal. This innovation goal needs to be tied to the HFMA strategic plan. The weight remains the same.

Goal: Lesser of % certified members => May 1 HFMA average (X.X %) OR 5% improvement over the previous year's certified member percentage (must be at least 1 member)

OR

INNOVATION: Chapter may implement an innovation related to either certification or the HFMA Strategic Plan. Subject to RE approval

Weight: 15 points



Teresa Figueroa, CPA
Regional Executive 2014-2015
HFMA Region 2

Assistant Treasurer (Non Voting)
Mary Mahaney

Davis Chapter Management System
Rachel Davis

Educational Program
Christopher Eckert (Chair)
Ryan Caster (Co-Chair)
Tracy Gates (Co-Chair)

Certification
John Eichner
David Bonk

Membership
Steven Chizuk
Jill Johnson

Newsletter
Jessica Landers
Jeffrey Jacobs

Reimbursement
Russell Previte
Paul Sweet

Revenue Cycle
Susan Brown
John Galley

Social Events
Vanessa Hinderliter
Stephanie Bottomley

Sponsorship
Jennifer Dunn
Larry Nowak

Founders
Pamela Thanki

Link
Robert Levesque

Webmaster
Jill Johnson

Communications
Allison Spara

Region II
Christine Blidy
Bruce Liebel

The Regional Front by Teresa Figueroa, CPA

DAYS CASH ON HAND: No change to goal or weight

Goal: Between 150-600 days. Chapters in excess of 600 DCOH but who achieve both education and membership satisfaction goals will receive credit for DCOH.

Weight: 5 points

DCMS ON-TIME REPORTING: No change to goal or weight

Goal: Meet all DCMS chapter requirement dates including timely reporting of each quarter's educational events and newsletters

Weight: 5 points

CHAPTER BOARD COMPOSITION: Change wording to provider/payer percentage Goal: Chapter

Board composition to reflect 40% provider/payer percentage

Weight: 5 points

THRESHOLD PERFORMANCE LEVEL (TPL): 60 points

Chapter Advancement Plans are required for chapters equal to or less than the TPL

Now that I do memory and also a mental review, I have to conclude that the year 2014 was a pretty intense year, with many HFMA trips (six in total), much work at the professional level, HFMA level, and personal level. The issue of health care closely touched me with the disease of one of my sisters. She is a widow and, not having had children, she has no other than her sisters and her mother to take care of her. Long nights and days I have lived beside her bed, and I witnessed the work of practical and graduate nurses, doctors, therapists, assistants, maintenance personnel and even those who bring the food tray. I can see that each and every one of these tasks are an essential part of care to the patient, and that only with love and dedication they can result in quality of service and care for the patient.

I leave you with that line of thought: for this newly begun 2015 not only put all our capacity and talent in what we daily do, also let's do it with love. If we act ensuring the collective good, the good of others, without any doubt whatever we do will have perfection.

Success for all and May the Lord bless us!

Teresa R. Figueroa, CPA

Regional Executive 2014-2015

HFMA Region 2



2014-15 HFMA Chair:
Kari S. Cornicelli, FHFMA,
CPA



Letters to the Editor can be sent to:

Jeffrey Jacobs
jljacobs91@gmail.com
Or
Jessica Landers
jlanders@enhs.org

We're On the Web!

<http://www.hfmawny.org/Home.aspx>

Welcome New Members

Michelle Dulski
Manager - Healthcare
Accounting
Freed Maxick Healthcare

John S. Farinacci
President
Merchants and Medical
Recovery Group

Suzanne M. Jordan-Williams
Accountant/Financial
Reporting
Mount St. Mary's Hospital

Robert T. Majewski
Interim Director of Patient
Financial Services/
Corporate Coding Manager
Erie County Medical
Center Corporation

Alex Solomon
Manager of Patient Access
Services
Niagara Falls Memorial
Medical Center

Lorne H. Steinhart
Business Development
Analyst
Erie County Medical
Center Corporation

Gail Wesolowski
Manager, Revenue Audit
Kaleida Health

Lucenda White
Supervisor of Collections
Catholic Health System

2015 Chapter Sponsorship

The Sponsorship Committee is wrapping up solicitations for Chapter Sponsorship for 2015. We are excited to have the following Sponsors committed for 2015:

Platinum:

Freed Maxick, CPAs, PC

Gold:

KeyBank

Lumdsen & McCormick, LLP Certified Public Accountants

McKay Consulting, LLP

Silver:

Campagnalo Bank Healthcare Consulting

Hodgson & Russ, LLP

Physicians' Reciprocal Insurers

Bronze:

The Bonadio Group

CBCS National

Damon Morey, LLP

JP Recovery Services, Inc.

KPMG, LLP

Med Rev Recoveries, Inc.

UNYTS

In addition to helping the chapter defray the cost of chapter education expenses which allow us to continue to offer high quality, low cost education sessions on current and relevant topics, Chapter Sponsorship has the following additional benefits:

Recognition as a Sponsor on the HFMAWNY web site with Corporate Logo and "hot link" to your corporate website.

Registration coupons for education sessions (Silver Level and Above)

Free Vendor Fair Registration at the Chapter's Annual Spring Institute (Gold Level and Above)

Complimentary foursome registration at the WNY HFMA annual golf tournament (Platinum Level)

There is still a limited time to be included for the 2015 sponsorship year. Please contact Jennifer Dunn at jdunn@kaleidahealth.org or Larry Nowak at lnowak@kaleidahealth.org for more information.

HFMA Reinvents the CHFP Certification Program

*New Focus on Skills to Address Needs of Changing Healthcare Industry:
Business Acumen, Strategy, Collaboration, and Leadership*

Starting in June 2015, the healthcare industry's premier certification in healthcare finance will adopt an integrated approach that extends beyond its traditional focus on demonstrating competence in finance and accounting. The changes in Healthcare Financial Management Association's (HFMA) signature certification program, the Certified Healthcare Finance Professional (CHFP), are designed to prepare leaders for a new era in health care.

"HFMA's goal is to build a broad understanding of healthcare finance together with leadership skills, business acumen, practical knowledge, and a collaborative spirit – skills essential for succeeding in today's environment," said HFMA President and CEO Joseph J. Fifer, FHFMA, CPA. "Healthcare leaders in all sectors will require a deep understanding of the new financial realities of health care that reflect an integrated delivery system with the complexities of the provider, payor, and physician perspectives intertwined."

The reconfigured CHFP consists of two online modules:

- **The Business of Healthcare:** A big-picture overview of healthcare finance, risk and risk mitigation, new payment models, financial accounting and cost analysis, strategic financial issues, managing financial resources, and shifting payment models.
- **Operational Excellence:** The application of business acumen includes exercises that use a case study approach to understanding the business of health care.

The CHFP, which was first awarded in 1969, has long been seen as a must-have credential for healthcare finance professionals. The current program is highly technical and narrowly focused on accounting and finance skills. In June 2014, the HFMA Board of Examiners recommended that the program be reorganized. "We saw the need to focus on issues that reflect the contemporary healthcare environment," said Cindy Price, FHFMA, Chief Executive Officer, Parallon Business Performance Group - Houston, and Chair of the National Board of Examiners. "We wanted the preparation to emphasize ongoing learning, which is critical for providing leadership amid today's policy and economic shifts, and also to align CHFP with HFMA's strategic vision, where providers, physicians, and payers must work together to ensure financial sustainability." HFMA's National Board of Directors affirmed the recommendation.

More information is at hfma.org/chfp.



Did You Know?

Our very own John Cousins, who is also the Region II Treasurer, was featured in the November issue of HFMagazine! Be sure to check out the article. If you are interested in seeing more, follow the link below:



<https://drive.google.com/folderview?>



The WNY Chapter of HFMA is pleased to present the following upcoming educational programs and chapter events.

SAVE THE DATES

WNY HFMA Programs and Events

PROGRAM/EVENT	DATE	LOCATION
Chargemaster Review Registration Now Open!!!	Feb 4, 2015	Classics V 2425 Niagara Falls Blvd Amherst, NY
2015 Euchre Tournament (Check out www.hfmawny.org for additional information)	Feb 6, 2015	South Line Fire Company Station 1 1049 French Road Cheektowaga, NY
Spring Institute	Mar 11, 2015	Creekside Banquet Facility 2669 Union Rd Cheektowaga, NY

WNY HFMA Chapter Planned Programs

PROGRAM

CURRENT SCHEDULE

Cost Report and Reimbursement Update

April 2015

Region 2 Webinars

Registration and additional details forthcoming. The dates are subject to change.

February 11, 2015

Medicaid Basics

February 19, 2015

ABCs of Workers' Compensation

Registration Now Open!!!

March 5, 2015

Medicare Non Physician Practitioner Billing

March 10, 2015

Revenue Cycle Practices

March 19, 2015

Creating a Concierge Patient Experience

March 24, 2015

Proposed 501 R Regulations

March 2015

Observation Services and Two Midnight Rule

Regional webinars are free to members and non-members.

National Live Webinars

More information is available on HFMA.org

February 3, 2015 - Revisiting Lessons Learned from the ICD-10 Testing Front Lines

February 17, 2015 - Navigating a Return on Investment to Transition to Value-based Care

February 18, 2015 - Improving Revenue Cycle Performance Through Self-Service While Mitigating Staffing Requirements and Compliance Risks

February 19, 2015 - Implications of Final IRS 501(r) Rules for Hospitals

March 4, 2015 - Achieving Payment Clarity: How Gwinnett Medical Center's Collections Program Inspires Positive Financial Results and Patient Loyalty

March 19, 2015 - Pre-Eligibility Screening of Your Supply Chain Data

Most live webinars are free for HFMA members and \$99 for non-members.